18th European Winter Conference on Plasma Spectrochemistry

February 3 > 8, 2019,

Palais Beaumont, Pau, France

PARTNERSHIP FILE

Exhibition Booths Terms & Conditions

Contact: ewcps2019-expo@winterplasma2019.com

Webpage: https://winterplasma19.sciencesconf.org
Dear Sir/Madam,

We are happy to announce that the European Winter Conference on Plasma Spectrochemistry will be held from February 3 to 8, 2019 in Pau, France, under the chairmanship of Prof. Ryszard Lobinski.

This series of conferences is a recognized forum of exchange on all the topics concerning analytical plasma spectrochemistry, including fundamentals and instrumentation, sample introduction techniques, laser ablation, isotopic analysis, speciation, quality control and industrial applications.

The conference will be held in the Palais Beaumont (http://pau-congres.com/english/). This magnificent modern congress centre with its wonderful outlook of the Pyrenees will also host the exhibition. The manufacturers will have the possibility to introduce and present their latest products in a warm and convivial atmosphere. The exhibition will be held in the space adjacent to the poster sessions, coffee breaks and lunches and lecture halls; it will assure the closest possible interaction of the participants and exhibitors.

I will be your dedicated contact and guide for this specific participation. So please do not hesitate to contact me with any enquiries you may have regarding the exhibition at the following address: ewcps2019-expo@winterplasma2019.com. The partnership file will be send to you in due time.

For any other information, please check on the internet site: https://winterplasma19.sciencesconf.org

Looking forward to meeting you in Pau in February 2019!

With best regards,

Hugues Paucot
Exhibition coordinator
PRESENTATION

Congress and exhibitions location:
Conferences, exhibition room and lunches will be located at the:

Palais Beaumont
Allée Alfred de Musset
64000 PAU
http://pau-congres.com/english/

I. Partnership Opportunities:
   a. Special partnership
      Platinum Sponsor
      Gold Sponsor
      Silver Sponsor
      Bronze Sponsor
   b. Exhibition booth
   c. Extra badge
   d. Other sponsorship

II. Booking and payment conditions

III. Exposition guidelines

IV. Sponsorship / Exhibition agreement

The list of sponsors of the EWCPS 2019 will be published on the internet site (with presentation of their logos) as well as in the final program.
I. **Partnership Opportunities:**

a. **Special partnership**

   - **Platinum Sponsor**

   As a Platinum Sponsor, you will enjoy the following benefits:

   - The installation of a 12 m² booth (cleaned daily) including:
     - White wall panels
     - Info desk – 1 pc
     - Or Counter display case – 1 pc
     - Table – 2 pcs
     - Plastic chair – 6 pcs
     - Fascia panel with company name written in a dark colour
     - LED light
     - Power supply
     - Opportunity to choose your booth location
   - Additional instrument exhibition space in the poster area (from Sunday 3rd until Thursday 7th at noon)
   - The opportunity of organizing a user’s meeting/symposium in the congress centre.
     - A lecture hall will be put at your disposal
     - Announcement and road signs of the event
     - Detailed program of your event included in the final program
   - The opportunity to give a 3 minute address at the opening of the Ice breaker
   - The opportunity to advertise in the conference book (back, inside cover or page: note that the back and inside cover pages will be given to the first Platinum or Gold Sponsors at their best convenience. Then, once these cover pages are reserved, full pages in the conference book will be dedicated to the next Platinum or Gold Sponsors)
   - The opportunity of inserting advertising materials into congress bags
     - Limited to 10 A4 pages of advertising materials
- 5 registrations including participation in the gala evening
- Acknowledgement on the internet site and in the final program
- Co-sponsor of the castle visit

Your responsibilities as a special partner:

○ Advertising the event to your target audience
○ Delivery of the advertising materials and the program of your event(s) to the organizers January 10, 2019 at the latest

**Price:** € 8500 plus VAT *

### Gold Sponsor

As a Gold Sponsor, you will enjoy the following benefits:

- The installation of a 9 m² booth (cleaned daily) including:
  - White wall panels
  - Info desk – 1 pc
  Or Counter display case – 1 pc
  - Table – 2 pcs
  - Plastic chair – 4 pcs
  - Fascia panel with company name written in a dark colour
  - LED light
  - Power supply
  - The opportunity to choose your booth location
- The opportunity of organizing a user’s meeting/symposium in the congress centre.
  - A lecture hall will be put at your disposal
  - Announcement and road signs of the event
  - Detailed program of your event included in the final program
- The opportunity to advertise in the conference book (inside cover or page: note that the back and inside cover pages will be given to the first Platinum or Gold Sponsors at their best convenience. Then, once these cover pages will be reserved, full pages in the conference book will be dedicated to the next Platinum or Gold Sponsors)
- The opportunity of inserting advertising materials into congress bags
  - Limited to 10 A4 pages of advertising materials
- 4 registrations including participation in the gala evening
- Acknowledgement on the internet site and in the final program

Your responsibilities as a special partner:
  - Advertising the event to your target audience
  - Delivery of the advertising materials and the program of your event(s) to the organizers January 10, 2019 at the latest

**Price: € 7000 plus VAT ***

■ **Silver Sponsor**

As a Silver Sponsor, you will enjoy the following benefits:
- The installation of a 9 m² booth (cleaned daily) including:
  - White wall panels
  - Info desk – 1 pc
  - Or Counter display case – 1 pc
  - Table – 1 pc
  - Plastic chair – 4 pcs
  - Fascia panel with company name written in a dark colour
  - LED light
  - Power supply
- The opportunity of inserting advertising materials into congress bags
  - Limited to 10 A4 pages of advertising materials
- 3 registrations including participation in the gala evening
- 1 page advertising in the final program
- Acknowledgement on the internet site and in the final program

Your responsibilities as a special partner:
Delivery of the advertising materials and the program of your event(s) to the organizers January 10, 2019 at the latest

Price: € 4500 plus VAT *

■ Bronze Sponsor

As a Bronze Sponsor, you will enjoy the following benefits:

- The installation of a 6 m² booth (cleaned daily) including:
  - White wall panels
  - Info desk – 1 pc
  Or Counter display case – 1 pc
  - Table – 1 pc
  - Plastic chair – 2 pcs
  - Fascia panel with company name written in a dark colour
  - LED light
  - Power supply

- The opportunity of inserting advertising materials into congress bags
  - Limited to 10 A4 pages of advertising materials

- 1 registration including participation in the gala evening
- 1 page advertising in the final program
- Acknowledgement on the internet site and in the final program

Your responsibilities as a special partner:

- Delivery of the advertising materials and the program of your event(s) to the organizers January 10, 2019 at the latest

Price: € 3000 plus VAT *
b. Exhibition booth

The exhibition will be held in the Henri Faisans Hall (Ground floor, 900 m²).

This will be the most accessible place and the major meeting location. The following will be located / held here:

- Exhibition booths
- Coffee-breaks
- Lunches

Food and drinks will be served exclusively there in order to encourage the participants to visit the room.

The congress committee will be responsible for the daily opening of the exhibition throughout the whole event.

Booths will be allocated according to (chronological) order of receipt of bookings except for Platinum and Gold exhibitors, which have priority.

A complete technical file (diary, location, organization details...) will be delivered two months prior to the event.

An exhibition map will be available January 10, 2019 at the latest.

The installation of a 12 m² booth (cleaned daily) includes:

- Back and side walls, 1 table and 4 chairs
- LED light
- Fascia board bearing company name
- Power supply
- 2 registrations including participation in the gala evening

Price: € 3500 plus VAT *

The installation of a 9 m² booth (cleaned daily) includes:

- Back and side walls, 1 table and 3 chairs
- LED light
- Fascia board bearing company name
- Power supply
- 1 registration including participation in the gala evening
Price: € 3000 plus VAT *

The installation of a 6 m² booth (cleaned daily) includes:

- Back wall at the minimum, 1 table and 2 chairs
- LED light
- Fascia board bearing company name
- Power supply
- 1 registration including participation in the gala evening

Price: € 2200 plus VAT *

On request:

- Shop window
- Refrigerator
- Coffee machine
- Display
- Info desk
- Counter display case
- Table
- Plastic chair
- Other items: contact us

c. Extra-badge

For any Special Partner or Exhibitor, possibility to get Extra Badge at the reduced cost of

Price: € 350 plus VAT *
d. Other partnerships

- Insertion of advertising materials into congress bags
  - Limited to 10 A4 pages of materials
  - Between 500 and 600 copies
  - Given to all participants
  - Should be delivered to the organizers January 10, 2019 at the latest

  Price: € 500 plus VAT *

- Insertion of advertisements and goodies into congress bags
  - Pens, memo pad, etc.
  - Between 500 and 600 sets
  - Given to all participants
  - Should be delivered to the on January 10, 2019 at the latest

  Price: € 500 plus VAT*

- Inclusion of advertisement in the final program book
  - Inside cover or page: note that the back and inside cover pages will be given in priority to the Platinum or Gold Sponsors at their best convenience.
  - Delivery of the file to the organizers October, 30, 2018 at the latest

  - Back cover: € 1800 plus VAT*
  - Inside back cover: € 1000 plus VAT*
  - Inside front cover: € 1000 plus VAT*
  - Inside page: € 800 plus VAT*
  - Bookmark: € 1000 plus VAT*
- **Gifts for all participants with the congress logo and your logo printed**
  - Official congress bags, book, bottle, etc.
  - Between 500 and 600 sets
  - Given to all participants
  - Should be delivered to the organizers on January 10, 2019 at the latest

  **Price**: please contact us

- **Sponsorship of a coffee break**

  *Acknowledged on A1 posters with your company logo displayed at each coffee stand and a slide displayed in the lecture room during the break.*

  **Price**: € 1500 plus VAT*

- **Sponsorship of music band during one of the official events (Hot Plasma Party or Gala dinner)**

  *Acknowledged on an A1 poster with your company logo displayed at the entrance to the event and a possibility to deliver a 3-min speech welcoming the participants and mentioning your contribution.*

  **Price**: € 3000 plus VAT*

- **Sponsorship of the Ice Breaker**

  *Acknowledged on an A1 poster with your company logo displayed at the entrance to the event.*

  **Price**: € 3000 plus VAT*

- **Contribution to the cost of a lunch (February 4, 5, 6, 7, 8)**

  *Acknowledged on A1 posters with your company logo displayed at the entrance to the event and at each serving stand, and at the entrance to the Poster Session Hall.*

  **Price**: € 3000 plus VAT*
Sponsorship of a visit to the Castle of Pau

Acknowledged on an A1 poster with your company logo displayed at the entrance to the lecture room and a word of thanks by the chairman announcing the lecture.

Price: € 1000 plus VAT*

This list is not exhaustive and we will be happy to discuss other ideas to find the best solution for you.

Specific partner requests (booth location, meeting/symposium schedule…) will be considered according to their arrival dates.

*French VAT, 20%

Questions?

Contact:

Hugues PAUCOT  
ewcps2019-expo@winterplasma2019.com
II Booking and payment conditions

All exhibitors must complete, sign and return the Contract to the Organizers to book space at the exhibition. By signing the Contract, the Exhibitor accepts the conditions set out in this document. The Exhibitor will receive confirmation of the allocated space by the Organizers in writing, constituting establishment of the rental contract between the Organizers and Exhibitor.

The participation cost shall be paid by the exhibitor as follows:
50% upon signature of the contract by the exhibitor with the balance invoiced and payable on November 15, 2018.
In no circumstances will the exhibitor be permitted to erect or occupy a stand or site if the monies amount have not been paid in full.

Should an exhibitor be prevented from occupying the site for this reason, all monies paid shall be forfeited and the balance shall be recoverable forthwith by the Organizers. The organizers shall be entitled to utilise the site, which had been allotted to said Exhibitor in such manner as the Organizers shall think fit and recover from the Exhibitor any expenditures incurred in so doing.

Please make sure that bank fees are charged to your account.

ACCOUNT INFORMATION
Holder:
ADERA
Centre Condorcet
162, Av. Albert Schweitzer
CS 60040
33608 PESSAC Cedex
FRANCE

SIRET: 775 586 340 00041
European Union VAT number: FR 50 775 586 340
**III Exhibition guidelines**

a. Occupation and completion of site

The Exhibitor and their contractors must comply with “the set-up and break-down/taking-down/schedule times and conditions” as established by the Organising Committee.

The Exhibition will be mounted on Sunday February 3\textsuperscript{rd}, 2019. The Exhibitor undertakes that her/his site or stand will be ready, completely installed and arranged at the allocated booth site(s) for display and all arrangements in connection therewith completed by 6:00 PM on Sunday February 3\textsuperscript{rd}, 2019. The exhibition will be dismantled on Friday 8\textsuperscript{th}. The Exhibitor will not remove any of her/his exhibits prior to the closing of the exhibition at 2:00 PM.

b. Construction and erection of stands

All interior stand fittings must be contained within the shell scheme stand structure.
All interior stand fittings must be contained within the stand area and should not extend into the aisle area.
All electrical installations beyond those provided must be carried out by the contractor appointed by the Organisers for the area in which the stand is situated.

c. Fire regulations and safety

All Exhibitors must fully comply with the Landlord’s and the Authorities’ regulations with respect to Fire, Health and Safety and Emergency Access and Exits.

d. Conduct of exhibitors

Every Exhibitor shall ensure that her/his stand is open to view and staffed by competent representatives during Exhibition hours. In the event of any Exhibitor failing to open her/his stand or uncover her/his Exhibits, the Organisers, at their option, may do so or may arrange for the stand and exhibit to be removed with the Exhibitor liable for any charges that may be incurred. The Organisers will not be liable for any losses, including losses sustained by the Exhibitor as a result of this action.

e. Badges and passes

The Organisers will issue official admission badges and no other forms of entrance ticket will be valid. No exhibitor will be admitted to the Exhibition without her/his Exhibitor Badge issued to her/him by the Organisers.
f. Damage to the exhibition venue

No nails, screws or other fixtures may be driven into any part of the Exhibition Venue, including the floors, nor should any part of the Exhibition Venue be damaged or disfigured in any way. Should any such damage occur, the Exhibitor responsible will be invoiced for any repair charges incurred.

g. Stand cleaning

It is the responsibility of the Exhibitor to ensure that her/his stand is kept clean and tidy during the period of the Exhibition. However, the Exhibitor may not carry out her/his own stand cleaning; this will be carried out by the official stand cleaning contractor, appointed by the Organisers.

h. Organizer’s right to terminate contract

If any Exhibitor fails to observe or perform any of the provisions of the Contract, the Organisers shall have the right to terminate the Contract forthwith by notice in writing to said Exhibitor. In such event the exhibits of said Exhibitor shall be removed from the Exhibition premises by a time to be stated by the Organisers. Thereafter said Exhibitor shall not be entitled to access the Exhibition. The Organisers shall be entitled, if necessary, to remove and ship the said exhibits and property to the Exhibitor’s address as stated in the contract. All monies paid by the Exhibitor shall be forfeited to and retained by the Organisers and the Exhibitor shall indemnify the Organisers with respect to all costs, losses, damages or expenses incurred.

i. Failure of services

The Organisers will use all reasonable means to ensure the supply of the Landlord’s services, but they shall not incur any liability to the Exhibitor for any loss or damage, if such services shall wholly or partially fail or cease to be available, the Exhibitor shall not be entitled to any allowance with respect to monies paid or due.
IV. Sponsorship / Exhibition agreement

Please fill in and sign the agreement, and send it to:

ewcps2019-expo@winterplasma2019.com

✓ GENERAL TERMS AND CONDITIONS

Preamble

The general terms and conditions of EWCPS 2019 Sponsorship and exhibition are hereafter enumerated.

Reservation and participation

To sponsor EWCPS 2019 conference, please complete the Sponsorship agreement and send it to:
Email: ewcps2019-expo@winterplasma2019.com

All requests will be submitted to the Organizing Committee which reserves the right to refuse applications from companies for which activities would not suit the topics of the event.

The EWCPS 2019 Exhibition will be held during the event. Coffee breaks and lunches will be served in the exhibition hall.

EWAPS 2019 Exhibitors' booths will be allocated on first come first serve basis and after approval of the Organizing Committee.

The Organizing Committee retains the right to move the lay out and/or allocation of booths according to the number of bookings, and after informing all the sponsors/exhibitors.

Payment

50% of the amount must be paid upon reservation. The remaining balance must be paid before 15 November 2018

Please make sure that payments are made in Euros, net of any bank charges, and that your payment is indicated clearly, mentioning “EWAPS 2019 Sponsorship/Exhibition” together with your name and organization.

Invoice and technical guide

After reception of the signed sponsorship agreement and payment, a paid invoice will be sent to the Sponsor/exhibitor. A technical guide with information related to the exhibition will be sent after reception of the payment.

Insurance

The Organizer disclaims all responsibility against any potential damage or any theft of the Exhibitor's equipment, occurring notably between its arrival and its removal and for which the Exhibitor would have subscribed necessary and required insurance.

The Sponsor/Exhibitor declares having subscribed the following insurance policies, covering him as well as his company and any person participating directly or indirectly in the exercise of his activity against any potential risk for him and his equipment (personal belongings, exhibited equipment and any other material brought to EWCPS 2019 Conference):

- Civil liability insurance
- Insurance for theft covering the total value of the exhibited equipment
- Any other insurance covering the civil-liability and any corporal, material or immaterial damage, caused to other people during their participation to the conference (including setting up and dismantling periods)

This insurance becomes effective once the Sponsor/Exhibitor’s equipment is delivered.
Force Majeure/Cancellation

In case of force majeure, the dates and/or venue of EWCP 2019 could change or be cancelled.
In case of cancellation of EWCP 2019, the amounts paid will be dispatched between the Sponsors after payment of the expenses committed by the Organizing Committee.

Disputes and applicable Law

The present Sponsorship agreement is governed by French Law.
In case of disagreement, the Organizing Committee and the sponsor will do their best to settle it out of court. If not, the disagreement shall be settled under the rules of arbitration of Bordeaux Court.

Datas and liberties

☐ By ticking this box, you allow the Organizer to include your company/affiliation name, your surname, name, city, country and e-mail address in a list of attendees, to be circulated on the occasion of the EWCP 2019.
## PARTICIPATION

### Contact

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<th>Company name</th>
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### Administrative contact

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### On-site contact

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For exhibition packages, thank you to provide us with the name(s) of the person(s) attending:

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## Sponsorship package

Please tick the box : (Please refer to the Partner file for details page 4-7)

<table>
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<tr>
<th>Price (€) VAT excl. (French VAT at 20%)</th>
<th>□ Platinum</th>
<th>□ Gold</th>
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<td>8,500 €</td>
<td>7,000 €</td>
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## Exhibition package

Please tick the box : (Please refer to the Partner file for details page 8-9)

<table>
<thead>
<tr>
<th>Price (€) VAT excl. (French VAT at 20%)</th>
<th>□ 12 sqm</th>
<th>□ 9 sqm</th>
<th>□ 6 sqm</th>
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<td>3,500 €</td>
<td>3,000 €</td>
<td>2,200 €</td>
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**Extra Badges**

Please mentioned the number of extra registration needed

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<th>□ 350 € x … Qty</th>
<th>Amount : ……</th>
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## Other partnerships

Please tick the box : (Please refer to the Partner file for details page 10-12)

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<tr>
<th>Price (€) VAT excl. (French VAT at 20%)</th>
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<td>□ Insertion of advertising materials into congress bags</td>
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<td>□ Insertion of advertisements and goodies into congress bags</td>
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<td>□ Inclusion of advertisement in the final program book</td>
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<td>□ Gifts for all participants with the congress logo and your logo printed</td>
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<td>□ Sponsorship of a coffee break</td>
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<td>□ Contribution to the cost of a lunch (February 4, 5, 6, 7, 8)</td>
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<tr>
<td>□ Sponsorship of a visit to the Castle of Pau</td>
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**TOTAL VAT excl. :**

**VAT 20% . :**

**TOTAL AMOUNT VAT Incl. :**
Payment

- The payment will be made in **Euros, net of any bank charges**, by bank transfer, credit card, or check.

- Please indicate which means of payment you wish to use:

  - **Check** made payable to ADERA (for French residents only)
  - **Bank transfer** (please enclose the official copy of the notification of wire in Euros, mentioning the organization
to: **ADERA – EWCPS 2019**
  
  IBAN: FR76 1026 8024 8010 2740 0020 178
  
  BIC: COURFR2T
  
  *Banque Courtois – Le millennium 12 quai de Queyries – 33072 BORDEAUX Cedex - FRANCE*
  
  - **Credit card**
  
  ☐ VISA ☐ MASTER ☐ EUROCARD
  
  Card Numb.: / / / / / / 
  
  Expiry Date: / / / / 
  
  Crypto (3 digits): 
  
  Card holder name: ___________
  
  Authorization of payment – amount: ___________ €
  
  Date: / / / 
  
  Signature of the cardholder

By signing and initialing this Sponsorship agreement, I acknowledge the general terms and conditions and the exhibition guidelines in the framework of EWCPS 2019, and I accept without any reservation or restriction all the clauses.

Company: ________________________________________________________________

Name of the signatory: ____________________________________________________

Function: ________________________________________________________________

E-mail: _________________________________________________________________

Date: ___________________________________________________________________

Read and approved: _______________________________________________________

Signature: __________________________________________________________________

To be addressed to: ewcps2019-expo@winterplasma2019.com